# 2<sup>nd</sup> Quarter 2024 Financial Results & Corporate Update

August 5, 2024



### This Slide Presentation Includes Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, including, but not limited to, statements concerning: BioNTech's expected revenues and net profit/(loss) related to sales of BioNTech's COVID-19 vaccine, referred to as COMIRNATY where approved for use under full or conditional marketing authorization, in territories controlled by BioNTech's collaboration partners, particularly for those figures that are derived from preliminary estimates provided by BioNTech's partners; the rate and degree of market acceptance of BioNTech's COVID-19 vaccine and, if approved, BioNTech's investigational medicines; expectations regarding anticipated changes in COVID-19 vaccine demand, including changes to the ordering environment and expected regulatory recommendations to adapt vaccines to address new variants or sublineages; the initiation, timing, progress, results, and cost of BioNTech's research and development programs, including BioNTech's current and future preclinical studies and clinical trials, including statements regarding the timing of initiation, enrollment, and completion of studies or trials and related preparatory work and the availability of results, and the timing and outcome of applications for regulatory approvals and marketing authorizations; BioNTech's expectational potential future commercialization in oncology, including goals regarding timing and indications; the targeted timing and number of additional potentially registrational trials, and the registrational potential of any trial BioNTech may initiate; discussions with regulatory agencies; BioNTech's expectations with respect to intellectual property; the impact of BioNTech's collaboration and licensing agreements; the development, nature and feasibility of sustainable vaccine production and supply solutions; and BioNTech's estimates of revenues, research and development expenses, selling, general and administrative expenses, and capital expenditures for operati

The forward-looking statements in this presentation are based on BioNTech's current expectations and beliefs of future events, and are neither promises nor guarantees. You should not place undue reliance on these forward-looking statements because they involve known and unknown risks, uncertainties, and other factors, many of which are beyond BioNTech's control and which could cause actual results to differ materially and adversely from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to: the uncertainties inherent in research and development, including the ability to meet anticipated clinical endpoints, commencement and/or completion dates for clinical trials, regulatory submission dates, regulatory approval dates and/or launch dates, as well as risks associated with preclinical and clinical data, including the data discussed in this release, and including the possibility of unfavorable new preclinical, clinical or safety data and further analyses of existing preclinical, clinical or safety data; the nature of the clinical data, which is subject to ongoing peer review, regulatory review and market interpretation; BioNTech's pricing and coverage negotiations regarding its COVID-19 vaccine with governmental authorities, private health insurers and other third-party payors; the future commercial demand and medical need for initial or booster doses of a COVID-19 vaccine; competition from other COVID-19 vaccines or related to BioNTech's other product candidates, including those with different mechanisms of action and different manufacturing and distribution constraints, on the basis of, among other things, efficacy, cost, convenience of storage and distribution, breadth of approved use, side-effect profile and durability of immune response; the timing of and BioNTech's ability to obtain and maintain regulatory approval for its product candidates; the ability of BioNTech's COVID-19 vaccines to prevent COVID-19 caused by emerging virus variants; BioNTech's and its counterparties' ability to manage and source necessary energy resources; BioNTech's ability to identify research opportunities and discover and develop investigational medicines; the ability and willingness of BioNTech's third-party collaborators to continue research and development activities relating to BioNTech's development candidates and investigational medicines; the impact of COVID-19 on BioNTech's development programs, supply chain, collaborators and financial performance; unforeseen safety issues and potential claims that are alleged to arise from the use of products and product candidates developed or manufactured by BioNTech; BioNTech's and its collaborators' ability to commercialize and market BioNTech's COVID-19 vaccine and, if approved, its product candidates; BioNTech's ability to manage its development and expansion; regulatory developments in the United States and other countries; BioNTech's ability to effectively scale its production capabilities and manufacture its products and product candidates; risks relating to the global financial system and markets; and other factors not known to BioNTech at this time. You should review the risks and uncertainties described under the heading "Risk Factors" in BioNTech's Report on Form 6-K for the period ended June 30, 2024 and in subsequent filings made by BioNTech with the SEC, which are available on the SEC's website at www.sec.gov. These forward-looking statements speak only as of the date hereof. Except as required by law, BioNTech disclaims any intention or responsibility for updating or revising any forward-looking statements contained in this presentation in the event of new information, future developments or otherwise.



2<sup>nd</sup> Quarter 2024 Highlights Ugur Sahin, Co-founder & Chief Executive Officer

Pipeline Update Özlem Türeci, Co-founder & Chief Medical Officer

3 Financial Results Jens Holstein, Chief Financial Officer





# 2<sup>nd</sup> Quarter 2024 Highlights Ugur Sahin, Founder & Chief Executive Officer



#### Achievements in Q2 2024

#### COVID-19 Leadership

Initiated global commercial roll-out of variant-adapted COVID-19 vaccines<sup>1</sup> for the upcoming vaccination season

**Execution in Oncology** 

Announced positive topline Phase 2 results for mRNA cancer vaccine FixVac candidate BNT111<sup>2</sup> in cutaneous melanoma

Presented new clinical data at AACR, ASCO and ESMO-GI for early and mid-stage assets across platforms, modalities and indications

Dosed first patient in trial evaluating BioNTech's novel IO + ADC combination, BNT327<sup>3</sup> + BNT325<sup>4</sup>

#### Corporate Update

Expanded strategic partnership with CEPI to build a sustainable and resilient end-to-end vaccine ecosystem in Africa



#### Our SARS-CoV-2 Lineage-Adapted Vaccines are Expected to Improve Protection Against Severe COVID-19

Development of SARS-CoV-2 variants between June 2023 and May U.S. hospitalization real-world data Sep 25, 2023 - Feb 29, 2024 20241 No. of cases in total =  $28,095 (17\% \text{ of total ARI episodes})^2$ Percentage of SARS-CoV-2 variants Adjusted vaccine effectiveness\*\* 100 XBB.1.5-like 80 74 (BB.1.16 % (95% CI) ike 62 60 EG.5-like 50 HV.1 JN.1-like 40 FL.1.5.1 32 like 20 like KP.2-like 0 XBB Sep Mar **JN.1-** lineages Jul Aug Oct Nov Dec Feb Apr Jun Jan '23 '23 '23 '23 '23 '23 '23 '24 '24 '24 '24 Time since BNT162b2 XBB.1.5 Dose: ≤ 60 days Month of specimen collection SARS-CoV-2 continues to evolve rapidly, with JN.1-lineages JN.1-lineages have acquired immune escape mutations, indicating (including KP.2-like) dominating the global epidemiological landscape a need for strain-adapted vaccine updates

1. VRBPAC meeting June 2024 https://www.fda.gov/advisory-committees/advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-june-5-2024-meeting-announcement Presentation Dr. Thornburg N https://www.fda.gov/media/179141/download Accessed June 19, 2024; 2. Adapted from VRBPAC meeting June 2024 <a href="https://www.fda.gov/advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-committee-calendar/vaccines-and-related-biological-products-advisory-commit



Expedited Submissions Enable Timely Delivery and Earlier Availability of Vaccines Adapted to the Most Current SARS-CoV-2 Variants



Towards a Potentially Curative Approach to Cancer based on Multiple Modalities and Differentiated Novel/Novel Therapeutic Combinations



**1.** Reinhard et al. Science 2020; **2.** Mackensen et al. Nat Med 2023; **3.** Rojas et al. Nature 2023; **4.** Balachandran V et al. AACR 2024. Partnered with: 5. Genentech, member of Roche Group; 6. Biotheus; 7. DualityBio. Illustration is representative of company strategic priorities and is not to scale.







### Our Multi-modality Immuno-Oncology Pipeline Today

Phase 1	Phase 1/2	Phase 2	Phase 3
BNT116	BNT142 (CD3xCLDN6)	BNT111 <sup>2</sup>	BNT316/ONC-392 (gotistobart) <sup>4</sup> (CTLA-4)
Adv. NSCLC	Multiple CLDN6-pos. adv. solid tumors	aPD(L)1-R/R melanoma, + cemiplimab	anti-PD-1/PD-L1 experienced NSCLC
Autogene cevumeran (BNT122) <sup>1</sup> Multiple solid tumors	BNT311/GEN1046 (acasunlimab) <sup>3</sup> (PD-L1x4-1BB) Multiple solid tumors	BNT113 1L rel./met. HPV16+ PDL-1+ head and neck cancer. + pembrolizumab	BNT323/DB-1303 <sup>5</sup> (HER2) HR+/HER2-low met. breast cancer
BNT152 + BNT153 (IL-7, IL-2)	BNT312/GEN1042 <sup>3</sup> (CD40x4-1BB)	<b>BNT116<sup>2</sup></b>	
Multiple solid tumors	Multiple solid tumors	1L adv. PD-L1 $\ge$ 50% NSCLC, + cemiplimab	
BNT211 (CLDN6)	BNT314/GEN1059 <sup>3</sup> (EpCAMx4-1BB)	Autogene cevumeran (BNT122) <sup>1</sup>	
Multiple solid tumors	Multiple solid tumors	1L adv. melanoma, + pembrolizumab	
BNT221 Refractory metastatic melanoma	BNT316/ONC-392 (gotistobart) <sup>4</sup> (CTLA-4) mCRPC, + radiotherapy	Autogene cevumeran (BNT122) <sup>1</sup> Adj. ctDNA+ stage II or III CRC	
BNT315/GEN1055 <sup>3</sup> (OX40) NEW	BNT316/ONC-392 (gotistobart) <sup>4</sup> (CTLA-4)	<b>Autogene cevumeran (BNT122)</b> <sup>1</sup>	
Multiple solid tumors	Multiple solid tumors	Adj. PDAC, + atezolizumab + mFOLFIRINOX	
BNT321 (sLea)	BNT321 (sLeA)	BNT311/GEN1046 (acasunlimab) <sup>3</sup> (PD-L1x4-1BB)	
Metastatic PDAC	adjuvant PDAC, +mFOLFIRINOX	R/R met. NSCLC, +/- pembrolizumab	
BNT322/GEN1056 <sup>3</sup>	BNT323/DB-1303 <sup>5</sup> (HER2)	BNT316/ONC-392 (gotistobart) <sup>4</sup> (CTLA-4)	Legend
Multiple solid tumors	Multiple solid tumors	PlatR. ovarian cancer, + pembrolizumab	
BNT326/YL202 <sup>6</sup> (HER3)	BNT324/DB-1311⁵ (B7H3)	<b>BNT327/PM8002</b> <sup>7</sup> (PD-L1 x VEGF-A) <b>PLANNED</b>	mRNA
Multiple solid tumors	Multiple solid tumors	1L/2L+ ES-SCLC, +chemotherapy	
	BNT325/DB-1305 <sup>5</sup> (TROP2) Multiple solid tumors	<b>BNT327/PM8002</b> <sup>7</sup> (PD-L1 x VEGF-A) <b>PLANNED</b> 1L/2L met. TNBC, +chemotherapy	Cell therapy
	BNT327 / BNT325 combination <sup>5,7</sup> NEW Multiple solid tumors		ADCs

Partnered with: 1. Genentech, member of Roche Group; 2. Regeneron; 3. Genmab; 4. OncoC4; 5. DualityBio; 6. MediLink Therapeutics; 7. Biotheus.

### Focus on Clinical Trial Execution in Oncology



#### On track to deliver 10+ potentially registrational trials running by YE 2024

\* Includes BioNTech and partnered trials evaluating jointly owned assets.



# Six Ongoing Phase 2 Trials with Cancer Vaccine Candidates in Multiple Disease Settings

Select iNeST and FixVac trials based on BioNTech's mRNA technology and mRNA-LPX platform							
	Individualized	vaccine: iNeST <sup>1</sup>		FixVac			
Adju	uvant	1L	R/R	R/R	1L	Multiple settings	
CRC Phase 2	PDAC Phase 2	Melanoma <b>Phase 2</b>	Solid Tumors Phase 1	Melanoma <b>Phase 2</b>	HPV16+ HNSCC Phase 2	NSCLC Phase 1 & 2	
Autogene cevumeran (BNT122) Monotherapy	Autogene cevumeran (BNT122) + Atezolizumab	Autogene cevumeran (BNT122) + Pembrolizumab	Autogene cevumeran (BNT122) + Atezolizumab	BNT111² + Cemiplimab	BNT113 + Pembrolizumab vs. Pembrolizumab	BNT116 <sup>2</sup> Monotherapy & Cemiplimab or CTx	
Recruitment ongoing Data presented from epi substudy at <b>ASCO 2024</b> and from biomarker sub-study at <b>ESMO-GI 2024</b>	Recruitment ongoing Data presented from investigator-initiated Ph 1 study at ASCO 2022 & <b>AACR 2024</b> and published (Rojas et al., Nature 2023)	Enrollment completed Data of prototype version Ph 1 published (Sahin et al., Nature 2017). Analysis of Ph 2 PFS as primary endpoint will be based on events and define when we will report results.	Enrollment completed Data presented at AACR 2020 Manuscript submitted to peer- reviewed journal	Enrollment completed <b>Positive topline data</b> announced July 2024 Data presented from Ph 1 at multiple conferences incl. SITC 2021 and published (Sahin et al., Nature 2020)	Enrollment completed Data of Ph 1 study presented at multiple conferences incl. ESMO-IO 2022.	Recruitment ongoing in Ph 2 in 1L NSCLC <sup>2</sup> Ph 1 study ongoing Data presented at SITC 2023 and AACR 2024	

1. Partnered with Genentech, member of Roche Group; 2. Sponsored by Regeneron.



# Primary Endpoint Met: BNT111 (FixVac)<sup>1</sup> in Combination with Cemiplimab Demonstrated Improved ORR Compared to Historical Control

Phase 2 open-label, randomized, multi-site trial to evaluate efficacy, tolerability and safety of BNT111 and cemiplimab in combination or as single agents in patients with late-stage melanoma (NCT04526899)





Key endpoints:

**Primary:** ORR in arm 1 by RECIST 1.1 (by BICR) **Secondary:** ORR in arms 2/3, DOR, DCR, TTR, PFS, OS, TEAE, irAE US FDA Fast Track + US Orphan Drug Designation Granted

BIONTECH

1. Sponsored by Regeneron.



# Phase 1 BNT111 +/- PD1 inhibitor Proof-of-Concept Data on Activity and Potentially Durable Responses in Patients with Advanced Melanoma

FIH dose escalation and expansion trial to evaluate safety and tolerability of tetravalent RNA-lipoplex cancer vaccine in patients with advanced melanoma (Lipo-MERIT; NCT02410733)



#### Growth kinetics of target lesion



Tumor shrinkage observed in patients receiving BNT111 monotherapy and in combination with a PD-1 inhibitor <sup>1,2</sup>

Long duration of responses observed in patients receiving BNT111 monotherapy and in combination with PD-1 inhibitors<sup>2</sup>

Data was presented at BioNTech Innovation Series 2022, Data cut-off: May 24, 2021

1. One patient had an 83.2% decrease of target lesion from baseline but experienced a new target lesion and had SD as the best overall response. One patient had several new lesions despite a reduction in the target lesions; 2. One patient in the BNT111 monotherapy group who achieved a CR is not shown as only non-measurable target lesions were present (which later disappeared).



#### Treatment Options Needed to Address CPI Refractory Advanced Melanoma

#### Melanoma remains the deadliest skin cancer<sup>1,2</sup>

#### Incidence

WHO predicts global incidence will increase 15% to over 380,000 per year by 2030<sup>1</sup>

#### Death

WHO predicts global number of deaths will increase by 18% to over 69,000 per year by 2030<sup>1</sup>

#### Survival

5-year real-world survival for metastatic melanoma still only 35%<sup>2</sup> Frontline CPI immunotherapy induces durable responses in 29–36% of clinical trial patients<sup>3</sup>

No established SoC for patients with CPI resistant/refractory disease - salvage by different/additional CPI or chemotherapy achieve response rates of ~10% - responses are mostly shortlived<sup>4,5,6</sup>

A recently approved cellular therapy might offer improvements in this segment for eligible patients with access to sites that can offer the therapy<sup>7</sup>

Significant opportunity to improve standard of care for patients with CPI resistant/refractory advanced cutaneous melanoma

1. Global Cancer Observatory – projected 2030 data from 'Cancer Tomorrow' (accessed July 31, 2024); 2. NIH SEER cancer stat facts (accessed July 31, 2024). 3. Larkin et al. NEJM 2019; 4. Ascierto et al., JCO 2022; 5. Zimmer et al., Eur J Cancer 2017; 6. Goldinger et al., Eur J Cancer 2022; 7. FDA press release from Feb 16, 2024 (accessed July 31, 2024).



#### High Unmet Medical Need in Early-Stage Cancer Indications

Pancreatic ductal adenocarcinoma

Colorectal cancer



Projected to become the  $2^{nd}$  leading cause of cancer-related death in the US by  $2030^3$ 

5-year survival rates after resection are ~10%4

Largely CPI resistant due to low mutation burden with few mutation-derived neoantigens and an immunosuppressive tumor microenvironment<sup>5</sup>

Phase 1 trial completed in adj. PDAC Randomized Phase 2 trial ongoing **20-35%** relapse rate within 5 years after adjuvant therapy<sup>6</sup>

5-year survival rates of locoregional disease are ~70%<sup>7</sup>

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ctDNA is a marker for minimal residual disease and thus can identify patients at high risk of disease recurrence<sup>8,9</sup>

In ctDNA-positive, Stage 2 (high risk) and Stage 3 CRC post adjuvant chemotherapy, duration of disease-free survival is 10 months<sup>10</sup>

Randomized Phase 2 trial ongoing

Jones et al. JAMA Surgery 2019; 2. Conroy et al. JAMA Oncology 2022; 3. Rahib et al. JAMA Network Open 2021; 4. Bengtsson et al., Sci Rep 2020; 5. Kabacaoglu et al. Frontiers Immunol 2018. 6. André et al., JCO 2015;
 <u>NIH SEER cancer stat facts</u> (Accessed July 31, 2024); 8. Fan et al. PLoS One 2017; 9. Loupakis et al. JCO Precis Oncol 2021; 10. Reinacher-Schick et al. ASCO 2024.



# Functional Vaccine-Induced T cells were Long-Lived and Detected One Year After Last Vaccination in All 7 Patients with Corresponding Data

Kinetics and persistence of T-cell responses to vaccine-encoded neoantigens Elena Elez, et. al., Biomarker sub-study results of autogene cevumeran (BNT122)<sup>1</sup> Phase 2 study (NCT04486378), presented at ESMO GI 2024



Kinetics and durability of ex vivo T-cell responses in individual patients (n=12)

Autogene cevumeran (BNT122)<sup>1</sup> induced T-cell responses against a median of 3 vaccine-encoded neoantigens were recorded in all patients

Almost all responses were detectable after 8 vaccinations. Additional 7 vaccinations led to maintenance/increase of the induced T-cell responses

Among patients included in the immunogenicity analysis, 100% (12/12) were disease-free at data cut-off

1. Partnered with Genentech, member of Roche Group.



### Continuing to Invest and Drive Innovation in our mRNA Cancer Vaccine Platforms

Scaling up personalized and bulk mRNA manufacturing capacities to support late-stage clinical development and commercialization



Personalized mRNA production facility, Mainz, Germany



Bulk mRNA production facility, Marburg, Germany

FixVac candidates may be manufactured at existing commercial-scale bulk mRNA facility in Marburg

Aim to establish commercial manufacturing capacity and capabilities for personalized therapies by 2027

Mainz/Germany production facility will enable further up- and down-stream process automation to decrease vein-to-vein time for personalized mRNA therapies

Neoantigen selection continues to improve through collaboration with InstaDeep, and advancements in sample analysis technologies, including high-throughput sequencing and genomics technologies



# BNT327/PM8002<sup>1</sup> – A Next-Gen IO Agent that Combines Two Clinically Validated MoA

Dual blockade of PD-L1 and VEGF-A mechanism of action has been proven synergistic

- Compelling profile with over 600 patients treated to date
- Monotherapy activity and synergy in combination therapy observed in early clinical studies
- Encouraging safety profile vs PD-L1 + VEGF inhibition or PD-1 alone

Protein binding activity (K<sub>D</sub>) for human

- PD-L1: 5.5 nM
- VEGF-A: <0.4 nM

1. Partnered with Biotheus. The MoA graphic was generated by Biorender.com.



#### "Two in one" MoA synergies with ADCs





# BNT327/PM8002<sup>1</sup> Has Potential to Address Unmet Medical Need in NSCLC, SCLC and TNBC



Ongoing trials across several indications and favorable safety profile established based on data from > 600 patients

Strong single compound activity, and high ORRs observed in combination with CTx in various indications

1. Partnered with Biotheus;



### Accelerating Broad Clinical Development Program for BNT327/PM80021

#### Global and regional trials initiated Additional pivotal and novel combination trials planned for 2024 and 2025

SCLC		TNBC			NSCLC		Ovarian Canc	er	Cervical Can	cer
2L+	1L+	1L+	1L+	Multiple lines	Multiple lines	Multiple lines	Platinum resistant	Multiple lines	2L+	Multiple lines
BNT327/ PM8002 + paclitaxel	BNT327/ PM8002 + chemotherapy combination	BNT327/ PM8002 + nab-paclitaxel	BNT327/ PM8002 + chemotherapy combination	BNT327/ PM8002 + BNT325/ DB-1305 <sup>2</sup>	BNT327/ PM8002	BNT327/ PM8002 + BNT325/ DB-1305 <sup>2</sup>	BNT327/ PM8002	BNT327/ PM8002 + BNT325/ DB-1305 <sup>2</sup>	BNT327/ PM8002	BNT327/ PM8002 + BNT325/ DB-1305 <sup>2</sup>
Phase 2	Phase 2 dose optimization	Phase 2 Phase 3 recruiting	Phase 2 dose optimization	Phase 1	Phase 1	Phase 1	Phase 1	Phase 1	Phase 1	Phase 1
Data presented at ESMO 2023	Trial initiated	Data presented at SABCS 2023	Trial initiated	Expansion cohort planned	Data presented at ASCO 2024	Multiple expansion cohorts planned in patients w/ & w/o AGAs	Data presented at ASCO 2024	Expansion cohort planned	Data presented at ASCO 2024	Expansion cohort planned



### Upcoming Clinical Data Updates in 2H 2024\*





# **Financial Results**

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Jens Holstein, Chief Financial Officer



### Q2 and H1 2024 Financial Results

(in millions €, except per share data)¹	Three months	ended June 30	Six months ended June 30	
	2024	2023	2024	2023
Revenues	128.7	167.7	316.3	1,444.7
Cost of sales	(59.8)	(162.9)	(118.9)	(258.9)
Research and development expenses	(584.6)	(373.4)	(1,092.1)	(707.4)
Sales and marketing expenses	(12.9)	(18.1)	(28.5)	(30.3)
General and administrative expenses <sup>2</sup>	(170.9)	(119.8)	(287.9)	(231.6)
Other operating result <sup>2</sup>	(266.7)	(56.8)	(262.3)	(125.4)
Operating income / (loss)	(966.2)	(563.3)	(1,473.4)	91.1
Finance result	160.4	151.1	335.8	204.4
Income taxes	(2.0)	221.8	14.7	16.3
Net Profit / (loss)	(807.8)	(190.4)	(1,122.9)	311.8
Earnings / (Loss) per share				
Basic profit / (loss) for the period per share	(3.36)	(0.79)	(4.67)	1.29
Diluted profit / (loss) for the period per share	(3.36)	(0.79)	(4.67)	1.28
Balance Sheet as of 30 June 2024	€18 5bp			
Cash and cash equivalents plus security investments <sup>3</sup>	E10.3011			

1. Numbers have been rounded; numbers presented may not add up precisely to the totals and may have been adjusted in the table context. Presentation of the consolidated statements of profit or loss has been condensed.

2. Adjustments to prior-year figures relate to costs for external legal advice in connection with certain legal litigations from general and administrative expenses to other operating expense to reflect changes in the internal reporting also in the external reporting.

3. Consists of cash and cash equivalents of €10,376.7 million, non-current security investments of €1,191.7 million and current security investments of €6,916.7 million, as of June 30, 2024. More information can be found in BioNTech's Report on Form 6-K for the period ended June 30, 2024, filed today with the United States Securities and Exchange Commission and available at https://www.sec.gov/.

#### 2024 Financial Year Guidance<sup>1</sup> Reiterated

		FY 2024 Guidance
FY 2024 revenues	Total revenues	€2,500 – €3,100 m
	R&D expenses <sup>2</sup>	€2,400 – €2,600 m
Planned FY 2024 expenses and capex	SG&A expenses	€700 – €800 m
	Capital expenditure for operating activities	€400 – €500 m
Povonuo quidanco	Vaccination rates and price levels in markets where significant Comirn	aty sales are expected
considerations:	Inventory write-downs	
dependent on the following factors	<ul> <li>Anticipated revenues related to service businesses, including InstaDe Technologies, IMFS and from the German pandemic preparedness ag</li> </ul>	ep, JPT Peptide reement

1. Guidance excludes external risks that are not yet known and/or quantifiable. It does not include potential payments resulting from the outcomes of ongoing and/or future legal disputes or related activity, such as judgements or settlements, which may have a material effect on the Company's results of operations and/or cash flows. The Company continues to expect to report a loss for the 2024 financial year and expects to recognize the vast majority of its full year revenues mostly in the fourth quarter.

2. Numbers include effects identified from additional collaborations or potential M&A transactions to the extent disclosed and are subject to update due to future developments.

IMFS = BioNTech's Innovative Manufacturing Services GmbH

More information can be found in BioNTech's Report on Form 6-K for the period ended June 30, 2024, filed today with the United States Securities and Exchange Commission and available at https://www.sec.gov/.



# Strategic Outlook Ryan Richardson, Chief Strategy Officer



### Commercial Roll-out of Variant-Adapted COVID-19 Vaccines Under Way

Initiated Rapid Launch	Launched first-to-market JN.1-adapted vaccine in EU in July allowing for coordinated Flu and COVID-19 vaccination campaigns				
	<b>On track</b> to begin distribution of KP.2-adapted vaccine upon expected approval in the U.S. in mid September				
Global Business	Submissions under way in > <b>40 countries worldwide</b> Expect approximately two-thirds of <b>demand potential</b> from ex-U.S. markets Opening of <b>private markets</b> in UK, Japan, Switzerland, Australia, South Korea				
Broad Portfolio	Significant <b>increases in pre-filled syringe</b> product presentation globally Will continue to deliver <b>presentation mix</b> of PFS, MDV and SDV				

JN.1 is a SARS-CoV-2 variant, KP.2 is a sub-lineage of the JN.1 variant.



Personalized mRNA Cancer Vaccines Have Potential to Establish a New Paradigm in Cancer Treatment



- Aims to address the root cause of cancer, individual genomic mutations
- Neoantigen selection for each patient driven by AI / ML algorithms
- Iterative improvement enabled over time powered by data assets
- Combinable with multiple classes of innovative therapies
- Potential to extend beyond the product life-cycle of a traditional off-the-shelf pharmaceutical product



#### Outlook | Select Clinical Data Updates & Planned Regulatory Submissions

	2H 2024			2025+	
<b>COMIRNATY</b> <sup>1</sup> Updated variant-adapted vaccine roll-out	COVID-19 / Flu Combination vaccine <sup>1</sup> Phase 3 topline data	BNT327/PM8002 <sup>3</sup> NSCLC, ES-SCLC, RCC Phase 2 data	<b>COMIRNATY</b> <sup>1</sup> Updated variant-adapted vaccine roll-out	<b>COVID-19 / Flu</b> <b>Combination vaccine</b> <sup>1</sup> Regulatory submission	BNT323/DB-1303 <sup>4</sup> 2L+ HER2 EC Regulatory submission
EMO <sup>congress</sup> BNT211 CLDN6+ tumors Phase 1 data			BNT323/DB-1303 <sup>4</sup> 2L HER2-low BC Phase 3 topline data	BNT323/DB-1303 <sup>4</sup> 2L+ HER2 EC Phase 2 data	Autogene cevumeran (BNT122) <sup>5</sup> ctDNA adj. CRC Phase 2 topline data
			BNT327/PM8002 <sup>3</sup> 1L ES-SCLC and 2L SCLC Phase 2 data	BNT327/PM8002 <sup>3</sup> 1L and 2L TNBC Phase 2 data	<b>BNT111</b> <sup>6</sup> 2L+ melanoma Phase 2 data

Data update
 Regulatory event

Catalyst-rich period expected over next 18 months

Partnered with: 1. Pfizer; 2. Genmab; 3. Biotheus; 4. DualityBio; 5. Genentech, member of Roche Group; 6. Regeneron.



### Our Next Stage of Growth in Oncology

2025	2026+		
<b>Pivotal data updates</b> in 2025 and beyond to support potential submissions			
Aim for pivotal combination trials in 2025+			
Build out commercial organization ahead of potential launches			
	2025 Pivotal data updates in 2025 and be submissions Aim for pivotal combination trials in ahead of potential launches		

## BIONTECH Save the date

Innovation Series: AI Day October 1, 2024

Innovation Series November 14, 2024





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# Appendix



### Program Updates Expected in 2024 and Beyond

	Program	Indication	Trial Phase	Anticipated Timing
	BNT111 <sup>1</sup>	R/R Melanoma	Phase 2	2025
	BNT113	Advanced HPV16+ HNSCC	Phase 1/2 and Phase 2	2024
	Autogene cevumeran (BNT122)	Adjuvant ctDNA+ stage II (high risk)/III CRC	Phase 2	2025+
	BNT211	CLDN6+ tumors	Phase 1	2024
	BNT312/GEN1042 <sup>2</sup>	Multiple solid tumors	Phase 1/2	2025
Oncology	BNT316/ONC-392 (gotistobart) <sup>3</sup>	R/R Melanoma	Phase 1/2	2025
	BNT323/DB-13034	Multiple solid tumors	Phase 1/2	2025
	BNT323/DB-13034	HR+ HER2-low met. BC	Phase 3	2025+
	BNT325/DB-13054	Multiple solid tumors	Phase 1/2	2025
	BNT327/PM80025	NSCLC, ES-SCLC, RCC	Phase 2	2024
	BNT327/PM80025	ES-SCLC, SCLC and met. TNBC	Phase 2	2025+



### Program Updates Expected in 2024 and Beyond

	Program	Indication	Trial Phase	Anticipated Timing
	BNT161 <sup>1</sup> +BNT162 <sup>2</sup>	Influenza COVID-19 Combination	Phase 3	2024
Infectious Disease	BNT163	HSV	Phase 1	2024
	BNT167 <sup>2</sup>	Shingles	Phase 1	2024



### Abbreviations

nL	<i>n</i> th line	ESMO	European Society for Medical Oncology	PDAC	Pancreatic ductal adenocarcinoma
AACR	American Association for Cancer Research	ES-SCLC	Extensive-stage small cell lung cancer	PD-L1	Programmed cell death protein ligand 1
ADC	Antibody-drug conjugate	FDA	Food and Drug Administration	(m)PFS	(median) Progression-free survival
adj.	Adjuvant	GCT	Germ cell cancer	PFS	Pre-filled syringe
(ir)AE	(immune-related) Adverse event	GI	Gastrointestinal	PK	Pharmacokinetics
AGA	Actionable oncogenic alteration	HER2 (or 3)	Human epidermal growth factor receptor 2 (or 3)	PR	Partial response
AI	Artificial intelligence	HNSCC	Head and neck squamous cell carcinoma	QxW	Every x week
ARI	Acute respiratory infection	HPV	Human papilloma virus	RCC	Renal cell carcinoma
ASCO	American Society of Clinical Oncology	HSV	Herpes simplex virus	RECIST	Response Evaluation Criteria in Solid Tumors
BIRC	Blinded independent central review	IFN	Interferon	RFS	Recurrence-free survival
CAR	Chimeric antigen receptor	IgG	Immunoglobulin G	R/R	Relapsed/refractory
CD	Cluster of differentiation	IL	Interleukin	SABCS	San Antonio Breast Cancer Symposium
CEPI	Coalition for Epidemic Preparedness Innovations	iNeST	Individualized Neoantigen-Specific Therapy	SD	Stable disease
CI	Confidence interval	IO	Immuno-oncology	SDV	Single dose vial
CLDN	Claudin	ITT	Intention-to-treat	SITC	Society of Immunotherapy of Cancer
CPI	Checkpoint inhibitor	iv	Intravenously	sLeA	SialyI-Lewis A antigen
CR	Complete response	LDH	Lactate dehydrogenase	SoC	Standard of care
CRC	Colorectal cancer	met.	Metastatic	TAA	Tumor-associated antigen
CRPC	Castration resistant prostate cancer	MAGE-A3	Melanoma antigen A3	TCR-T	T-cell receptor engineered T cell
ctDNA	Circulating tumor DNA	MDV	Multi dose vial	TEAE	Treatment-emergent adverse event
CTFI	Chemotherapy-free interval	MEK	Mitogen-activated protein kinase kinase	TME	Tumor microenvironment
CTx	Chemotherapy	ML	Machine learning	(TN)BC	(Triple-negative) breast cancer
DCR	Disease control rate	MoA	Mode of action	TPTE	Transmembrane phosphatase with tensin homology
DFS	Disease-free survival	MTx	Monotherapy	TROP-2	Trophoblast cell-surface antigen 2
DLT	Dose limiting toxicity	NCT	National clinical trial	TTF	Time to treatment failure
DOR	Duration of response	(N)SCLC	(Non-)small cell lung cancer	TTP	Time to progression
EC	Endometrial cancer	NY-ESO-1	New York esophageal squamous cell carcinoma-1	TTR	Time to response
ECOG	Eastern Cooperative Oncology Group	ORR	Objective response rate	VEGF(R)	Vascular endothelial growth factor (receptor)
EGFR	Epidermal growth factor receptor	OS	Overall survival	VHH	Variable heavy-chain
EMA TEF	European Medicines Agency Emergency Task Force	PD	Progressive disease	WHO	World Health Organization